UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF NEW YORK

SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

10 Civ. 457 (GLS/DRH)

McGINN, SMITH & CO., INC.,
McGINN, SMITH ADVISORS, LLC,
McGINN, SMITH CAPITAL HOLDINGS CORP.,
FIRST ADVISORY INCOME NOTES, LLC,
FIRST EXCELSIOR INCOME NOTES, LLC,
FIRST INDEPENDENT INCOME NOTES, LLC,
THIRD ALBANY INCOME NOTES, LLC,
TIMOTHY M. MCGINN, DAVID L. SMITH,
LYNN A. SMITH, DAVID M. WOJESKI, Trustee of
the David L. and Lynn A. Smith Irrevocable
Trust U/A 8/04/04, GEOFFREY R. SMITH,
LAUREN T. SMITH, and NANCY MCGINN,

Defendants,

LYNN A. SMITH, and NANCY MCGINN,

Relief Defendants, and

DAVID M. WOJESKI, Trustee of the David L. and Lynn A. Smith Irrevocable Trust U/A 8/04/04,

Intervenor.

NOTICE OF MOTION

PLEASE TAKE NOTICE that upon the Memorandum of Law in Support of Plaintiff's Motion to Modify the Asset Freeze to Allow the Sale of the Vero Beach Property and to Appoint the Receiver to Oversee the Sale dated December 15, 2010; the Declaration of Kevin P. McGrath dated December 15, 2010, and the exhibits thereto; the Declaration of William J. Brown dated December 13, 2010, and the exhibit thereto, and upon all prior proceedings and filings herein,

Case 1:10-cv-00457-GLS -DRH Document 222 Filed 12/15/10 Page 2 of 5

plaintiff Securities and Exchange Commission will move, on Thursday, January 20, 2011, at

9:30 a.m., or at any other date convenient to the Court, before the Honorable David R. Homer,

United States Magistrate Judge, United States District Court, Northern District of New York, 445

Broadway, Albany, NY, for an order modifying the asset freeze to allow for the sale of the Vero

Beach property and appointing the Receiver to oversee the sale;

PLEASE TAKE FURTHER NOTICE that a copy of the proposed Order is annexed

hereto; and

PLEASE TAKE FURTHER NOTICE that pursuant to Local Rule 7.1(b)(2), opposition

papers must be filed and served not less than seventeen days prior to the return date.

Dated: New York, NY

December 15, 2010

Respectfully submitted,

s/ David Stoelting

Attorney Bar Number: 516163

Attorney for Plaintiff

Securities and Exchange Commission

3 World Financial Center, Room 400

New York, NY 10281

Telephone: (212) 336-0174

Fax: (212) 336-1324

E-mail: stoeltingd@sec.gov

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UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF NEW YORK

v.

SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

10 Civ. 457 (GLS/DRH)

McGINN, SMITH & CO., INC.,
McGINN, SMITH ADVISORS, LLC,
McGINN, SMITH CAPITAL HOLDINGS CORP.,
FIRST ADVISORY INCOME NOTES, LLC,
FIRST EXCELSIOR INCOME NOTES, LLC,
FIRST INDEPENDENT INCOME NOTES, LLC,
THIRD ALBANY INCOME NOTES, LLC,
TIMOTHY M. MCGINN, DAVID L. SMITH,
LYNN A. SMITH, DAVID M. WOJESKI, Trustee of
the David L. and Lynn A. Smith Irrevocable
Trust U/A 8/04/04, GEOFFREY R. SMITH,
LAUREN T. SMITH, and NANCY MCGINN,

Defendants,

LYNN A. SMITH, and NANCY MCGINN,

Relief Defendants, and

DAVID M. WOJESKI, Trustee of the David L. and Lynn A. Smith Irrevocable Trust U/A 8/04/04,

Intervenor.

ORDER MODIFIYING ASSET FREEZE TO ALLOW THE SALE OF CERTAIN PROPERTY

WHEREAS on April 20, 2010, the Commission filed a Complaint and an Order to Show Cause seeking emergency relief and, on that same date, the Court granted the Commission's request for a temporary restraining order that, among other things, froze the assets of the defendants and the relief defendant (the "Freeze Order") and, on July 22, 2010,

the Court entered the Preliminary Injunction Order that, among other things, continued the Freeze Order over the assets of the defendants and relief defendant; and

NOW, THEREFORE,

I.

IT IS ORDERED that the Court-appointed Receiver, William J. Brown (the "Receiver"), is given sole authority to take all necessary steps to effectuate a sale of the Florida Property, including the retention of a nationally known real estate agent, and the Freeze Order is hereby modified to permit the Receiver or the Smiths to enter into a contract for the purchase and sale of the Florida Property, and to conduct a sale of the Florida Property subject to the following conditions:

- A. The Receiver shall provide the Commission with a copy of the contract for sale of the Florida Property (the "Contract") within three days of its execution, along with a proposed list of distributions (the "Distribution List") to be made from the proceeds of such sale. The Distribution List may include, among other things, the mortgagor of the Florida Property, and any costs of closing, including broker, attorney, and recording fees, and transfer taxes.
- B. The Commission may within one week from the delivery of the Contract and the Distribution List object to the terms of the Contract, and such objections may include the sale price or the proposed distributions. The Court will resolve such objections if the Commission and the Receiver do not reach agreement on such objections. Upon request of

the Commission, the Receiver shall provide at their expense an appraisal of the fair market

value of the Florida Property, done by an appraiser acceptable to the Commission.

C. The balance of any funds remaining after payment of the Distribution List

shall be paid to the Clerk of this Court, together with a cover letter identifying the Smiths as

defendants in this action, setting forth the title and civil action number of this action and the

name of this Court, and specifying that payment is made pursuant to this Order. The

Receiver shall send a copy of the documents sent to the Clerk of the Court to David

Stoelting, Senior Trial Counsel, Securities and Exchange Commission, 3 World Financial

Center, Room 400, New York, New York 10281-1022. The Clerk shall deposit the funds in

an interest bearing account with the Court's Registry Fund. These funds, together with any

interest and income earned thereon, shall be held by the Registry Fund until further order of

this Court.

E. The Commission shall provide such documents as the purchaser of the Florida

Property may reasonably require to obtain title to the Florida Property.

II.

IT IS FURTHER ORDERED that, except as modified herein, the Preliminary

Injunction Order entered July 22, 2010 remain in full force and effect.

Dated: Albany, New York
, 2011
DAVID R. HOMER

_____, 2011 DAVID R. HOMER
United State Magistrate Judge

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UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF NEW YORK

ν.

SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

1

10 Civ. 457 (GLS/DRH)

McGINN, SMITH & CO., INC., et. al.

Defendants,

MEMORANDUM OF LAW IN SUPPORT OF PLAINTIFF'S MOTION TO MODIFY THE ASSET FREEZE TO ALLOW THE SALE OF THE VERO BEACH PROPERTY AND TO APPOINT THE RECEIVER TO OVERSEE THE SALE

December 15, 2010

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PRELIMINARY STATEMENT

The Property is a substantial asset of David and Lynn Smith, and the preservation of its value is a primary purpose of the asset freeze. Unless the Property is promptly sold, however, the substantial value in the Property – perhaps as much as \$800,000 in equity – will continue to decline sharply every month as mortgage costs, taxes, and other expenses continue to accrue and remain unpaid. Selling the Property is the only way to avoid the ongoing dissipation of this valuable asset.

Until recently, Lynn Smith supported a sale of the Property. In October 2010, Mrs. Smith urged the Court to enter an Order allowing for the sale of the Property.

Docket # 146. As recently as a few weeks ago, her counsel asked the SEC to agree to a sale of the Property. Declaration of Kevin P. McGrath dated Dec. 15, 2010 ¶ 4. Without an explanation for the reversal, Mrs. Smith last week announced that she no longer supported a sale of the Property. The reasons for the sale, however, remain compelling.

The proposed Order, attached to the Notice of Motion dated December 15, 2010, should be entered.

ARGUMENT

THE ASSET FREEZE SHOULD BE MODIFIED TO ALLOW FOR THE SALE OF THE PROPERTY AND THE RECEIVER APPOINTED TO OVERSEE THE SALE

The Property should be sold in order to preserve the substantial equity that remains. If Mrs. Smith is left in control of the Property, substantial arrearages will continue to accrue, the equity will continue to diminish, and foreclosure will be the only option.

The costs and expenses associated with the Property are considerable. According to a declaration submitted by Lynn Smith on October 4, 2010, the monthly expenses exceed \$13,000, and include monthly mortgage payment of \$6,188, and taxes of \$1,875 per month. *See* Declaration of Lynn A. Smith dated Oct. 4, 2010, Exhibit D (Docket # 146) (itemizing monthly expenses). The amount currently past due is \$32,178.39. McGrath Decl. ¶ 8; Exh. D. The equity value in the Property may already be subject to a charge for these accrued fees, further demonstrating the need to act quickly.

A sale of the Property would result in a significant net gain, possibly more than \$800,000. The overall mortgage balance currently owed on the Property is \$891,954.73, and an appraisal done in September 2010 valued the Property at \$1.7 million. McGrath Decl. ¶ 8; Exh. D. Counsel for the Smiths have stated that they would expect a sale price of \$1.9 million. McGrath Decl. ¶¶ 3-4; Exh. A.

Lynn Smith previously asked the Court to permit the sale of the Property. A

Notice of Motion filed by Lynn Smith's counsel on October 4, 2010, requested "that the

Court enter an Order authorizing the sale of her Florida home[.]" Docket # 146. In a

declaration in support of this motion, Mrs. Smith stated: "With respect to my home at 906

Orchid Point Way, Vero Beach, Florida, I respectfully request an order to be entered by the Court authorizing such property to be listed for sale with the understanding that the proceeds of the sale shall be placed in escrow." Docket # 146-3.

Lynn Smith's counsel also proposed a sale of the Property to the SEC three weeks ago, and discussed the entry of a consent order with the SEC to allow for the sale of the Property. McGrath Decl. ¶ 4.

During the pre-motion conference on December 9, 2010, Mrs. Smith reversed her position, and stated through counsel that she now opposes a sale of the Property because she "may" make the Property her primary residence. ¹ (During the preliminary injunction hearing, Mrs. Smith testified that the Saratoga Springs, NY, house was her primary residence. Hrg. Tr. 6/10/10 at 279-278.) Mrs. Smith's about-face, however, underscores the urgent need to sell the Property. If Mrs. Smith is allowed to keep the Property, additional expenses will accrue and foreclosure will becomes the only option.

The Court has the authority to order the sale. Under the Preliminary Injunction

Order, the Smiths must "hold and retain within their control, and otherwise prevent, any .

. encumbrance . . . dissipation . . . or other disposal of any assets . . . including money,
real or personal property[.]" Docket # 96, at 5. Lynn Smith's opposition to the sale
means that the dissipation of the value of the Property, which the PI Order is intended to
prevent, will continue. Entering the proposed Order is, therefore, needed to prevent Lynn
Smith from dissipating this asset.

¹ Lynn Smith received approximately \$600,000 from the sale of her camp house in July 2010. See Trustee's Verified Accounting dated Aug. 16, 2010. These funds were not used to pay off the amounts owed on the Property, which suggests a lack of good faith in Mrs. Smith's sudden consideration to making Vero Beach her permanent residence.

The Court also has inherent authority to order the sale of the Property in order to preserve the *status quo*. *See SEC v. Unifund, SAL*, 910 F.2d 1028, 1041-42 (2d Cir. 1990) (asset freeze was warranted in amount sufficient to satisfy potential judgment for penalties in insider trading case); *SEC v. Infinity Group Co.*, 212 F.3d 180, 197 (3d Cir. 2000) (purpose of asset freeze is to preserve status quo by preventing dissipation and diversion of assets); *SEC v. American Board of Trade, Inc.*, 830 F.2d 431, 436 (2d Cir. 1987) (receiver needed to prevent dissipation of assets); *SEC v. Manor Nursing Centers*, Inc., 458 F.2d 1082, 1105 (2d Cir. 1072).

In addition, the Court also has the power to enter the proposed Order under Section 21(d)(5) of the Securities Exchange Act of 1934, which provides that in SEC actions, "the Commission may seek, and any Federal court may grant, any equitable relief that may be appropriate or necessary for the benefit of investors." *See also SEC v.*Wencke, 622 F.2d 1363, 1369 (9th Cir. 1980) ("federal courts have inherent equitable authority to issue a variety of 'ancillary relief' measures in actions brought by the SEC to enforce the federal securities laws").

The proposed Order would give the Receiver sole authority to effectuate the sale of the Property. The Receiver, who Mrs. Smith's counsel recognized is "pretty competent," has experience in real estate transactions and giving him authority to manage the sale is the only option, given that Lynn Smith is opposed to selling the Property. *See* Declaration of William J. Brown dated December 13, 2010. The proposed Order would allow for the payment of the existing mortgage and closing costs.

The only option that will preserve the equity in the Property for the benefit of investors is to enter the proposed Order. To the extent Mrs. Smith intends to claim the

Property as her "primary residence" in order to set the stage for an assertion of the Florida state law "homestead exemption," this defense will be unavailing. Even if Mrs. Smith were in the future able to establish that the Property is her homestead, the Court in these circumstances would not be bound by state law. See SEC v. AMX, Int'l, Inc., et al., 872 F. Supp. 1541, 1544 (N.D. Tex. 1994) (defendant subject to disgorgement order not entitled to rely on "state law homestead exemption . . . [defendant's home is] considered an asset subject to the disgorgement order . . . [b]y selling his home or obtaining a loan on his home [defendant] could begin to pay the equitable remedy[.]"). See also SEC v. Solow, 682 F.Supp.2d 1312, 1329 (S.D.Fla. 2010) (assets transferred to defendant's wife after verdict were subject to disgorgement order; "This Court does not have to recognize the protections of tenancy by the entirety created by State law.").²

² Mr. Russo, on behalf of David Smith, stated during the conference that he would acquiesce to Lynn Smith's decision regarding the sale of the house, but that the SEC should be required to first "post a bond." The SEC, however, cannot be required to post a bond. Under Section 21(d)(1) of the Securities Exchange Act of 1934, which provides the statutory basis for the PI Order, the SEC has made "a proper showing" that it is entitled to the relief in the PI Order, therefore it is "without bond."

CONCLUSION

Plaintiff respectfully requests that the Court grant its motion and enter the proposed Order, in the form attached to the Notice of Motion dated December 15, 2010, to: (a) modify the asset freeze to allow for the sale of the Property; and (b) to appoint the Receiver to oversee the sale of the Property.

Dated: New York, NY December 15, 2010

Respectfully submitted,

s/ David Stoelting

Attorney Bar Number: 516163 Attorney for Plaintiff Securities and Exchange Commission 3 World Financial Center, Room 400 New York, NY 10281

Telephone: (212) 336-0174 Fax: (212) 336-1324

E-mail: stoeltingd@sec.gov

Of Counsel:

Andrew Calamari Kevin McGrath Lara Shalov Mehraban

| UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF NEW YORK | |
|--|------------------------------|
| SECURITIES AND EXCHANGE COMMISSION, | |
| Plaintiff, v. | : : 10 Civ. 457 (GLS/DRH) |
| McGINN, SMITH & CO., INC., et al., | : : |
| Defendants. | : : _: |

DECLARATION OF KEVIN P. MCGRATH

- I, Kevin P. McGrath, pursuant to 28 U.S.C. § 1746, declare as follows:
- 1. I am a senior trial counsel in the Division of Enforcement of the New York
 Regional Office of the Securities and Exchange Commission. I make this declaration in support
 of the SEC's motion to: (a) modify the asset freeze to allow for the sale of property held in the
 name of defendant and relief defendant Lynn A. Smith located at
 Beach, Florida (the "Property"); and (b) to appoint the Receiver to oversee the sale of the
 Property.
- 2. In September 2010, counsel for Mr. Smith and the SEC had a telephone conversation about selling the Property. The SEC asked Mr. Smith's counsel to provide information regarding the unpaid fees and expenses.
- 3. On October 1, 2010, I received an email from Mr. Smith's counsel, Alison Cohen, stating that "[b]ased on the real estate comps attached, the estimated value of the property is approximately \$1.9M," and attaching a bank statement showing that as of September 16, 2010, the amount due on the Property was \$19,183.27, including \$12,376.30 past due. A copy of this email is attached as Exhibit A.

- 4. On November 18, 2010, I received a phone call from Mr. Featherstonhaugh. Mr. Featherstonhaugh told me that the bills were piling up and unless the Property was sold there would be nothing left. Mr. Featherstonhaugh suggested that we agree to put the Property on the market at an offering price of \$1.85 million, and agree that any offer at or above \$1.7 million be accepted. The sales proceeds would then be put in an escrow account per court order until the end of the case. I asked Mr. Featherstonhaugh if he had had the house appraised; he said no but told me that houses on either side of the Property have sold for about \$1.9 million recently. Mr. Featherstonhaugh also said that since the Property is in Lynn Smith's name we should be dealing with him on this issue rather than Mr. Russo.
- 5. On November 19, 2010, I sent an email to Mr. Featherstonhaugh attaching a proposed consent order that would allow for the sale of the Property.
- 6. The SEC subsequently determined that having the Receiver oversee the sale of the Property would be preferable, and my colleague David Stoelting sent an email to all parties on December 1, 2010, making that proposal, and stating that "[c]ounsel for both David Smith and Lynn Smith previously have expressed to us a desire to have the Vero Beach house sold." Mr. Russo responded that "the Receiver will not be an acceptable choice why should we pay for his services?" Mr. Featherstonhaugh responded by asking what the Receiver would charge, what experience the Receiver has in Florida real estate, and adding that the Receiver "seems pretty competent to me and I am not unalterably opposed to his handling the sale if it makes sense." A copy of these emails is attached as Exhibit B.
- 7. In the past few months, the SEC has received several communications from a representative of the bank that holds the mortgage on the Property (the "Bank"). The Bank expressed concerns that the mortgage is now more than 100 days past due. On November 19,

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2010, the Bank sent to the SEC a copy of an appraisal for the Property dated September 5, 2010,

which discloses that the Property was listed for sale on August 10, 2010, but was taken off the

market on August 12, 2010. The appraised value of the Property, according to this appraisal, is

\$1.7 million. An excerpt from the appraisal is attached as Exhibit C.

8. On December 14, 2010, the SEC received, pursuant to a subpoena, documents

Kew M. M. Har Kevin P. McGrath

from the Bank regarding the mortgage, showing that the total balance on the mortgage is

\$891,954.73, and the past due amount is \$32,178.39. A copy of this document is attached as

Exhibit D.

I declare under penalty of perjury that the foregoing is true and correct.

Dated: New York, New York

December 15, 2010

EXHIBIT A

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McGrath, Kevin

From: Sent: Alison Cohen [acohen@gkblaw.com] Friday, October 01, 2010 3:30 PM

To:

Mehraban, Lara

Cc:

mrusso@gkblaw.com; 'Martin Kaplan'; Stoelting, David; McGrath, Kevin

Subject:

SEC v. McGinn Smith

Attachments:

20101001151914895.pdf; 20101001151936524.pdf

Lara,

Attached please find information regarding David Smith's Florida property, including a mortgage statement, property tax assessment, letters from the property association, and a list of area comparables. Based on the real estate comps attached, the estimated value of the property is approximately \$1.9M.

We are gathering similar information relating to the McGinn property and will provide it to you once we receive it.

I am also attaching the summary plan description for Mr. Smith's ERISA qualified 401(k) plan.

Regards, Alison

Alison B. Cohen, Esq.
Gusrae, Kaplan, Bruno & Nusbaum PLLC
120 Wall Street, 11th Floor
New York, New York 10005
(212) 269-1400

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DAVID I, SMITH AND LYNN A 12866

Page 1

Account Information Payment Due Date (sqronfril Interest

Past Due Payments Late Fees Total Payment Due

10 01 10

1 674.37 4 513 /8 12,376 30 618 82 19,183.27 Statement Date Account Number

Maturity/Next Review Date Interest Rate Interest Paid Year to Date Late Charges Assessed After

09-16-10 4600098646 07-01-31 6 25002 28. 917 09 10-16-10

Summary

Statement Period

August 18 2010

Advances/Debits

September 16, 2010

Payments/Credits

Current Balance

866.645 89 HATE VALUE

.00

866 645 89

Transaction Detail

Post Date liffective

Previous Balance

Date Description

09/16/2010 09/16/P010 LATE CHARGE ASSESSED

Total 309 41

Account Number

Principal

Interest Late Charge

Insurance

Other

(Keep upper portion for your records.)

Payment Due Date

309.41

10-01-10

DAVID L SMITH AND LYNN A SMITH 2 ROLLING BROOK DR SARATOGA SPRINGS NY 12866

Total Payment Duc

9 1 B 3 2 7

Additional Principal

Total Amount Enclosed

Mercantile Bank a division of Carolina First Bank **Payment Services** P.O. Box 100201 Columbia, SC 29202-3201

Please check this box if changes are noted on the reverse side.

0060046000986460000018564458300006188284000000000657

EXHIBIT B

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Stoelting, David

From:

James Featherstonhaugh [JDF@fwc-law.com]

Sent:

Thursday, December 02, 2010 3:53 PM

To:

Stoelting, David; mrusso@gkblaw.com; acohen@gkblaw.com; jdunn708@nycap.rr.com; Scott

Ely; nemcginn@yahoo.com

Cc:

McGrath, Kevin; Mehraban, Lara; WBROWN@phillipslytle.com; mkaplan@gkblaw.com

Subject:

Re: SEC v. McGinn Smith

David,

Can you tell me what Mr. Brown has indicated he will charge for his services and what experience he has in Florida real estate? He seems pretty competent to me and I am not unalterably opposed to his handling the sale if it makes sense. I will copy Bill on this in case he wants to answer on his own. In the meantime tell Kevin there is no longer any need to get back to me.

----Original Message----

From: Stoelting, David <StoeltingD@SEC.GOV>

To: James Featherstonhaugh; Martin P. Russo <mrusso@gkblaw.com>; Alison Cohen <acohen@gkblaw.com>; jdunn708@nycap.rr.com <jdunn708@nycap.rr.com>; Scott Ely; nemcginn@yahoo.com <nemcginn@yahoo.com> CC: McGrath, Kevin <McGrathK@SEC.GOV>; Mehraban, Lara <MehrabanL@sec.gov>; William J. Brown <WBrown@phillipslytle.com>; Alison Cohen <acohen@gkblaw.com>; Kaplan, Martin H. <mkaplan@gkblaw.com> Sent: Thu Dec 02 15:22:37 2010

Sent: Thu Dec 02 15:22:37 2010 Subject: RE: SEC v. McGinn Smith

Jim -

Given your statement that our initial proposal "made no sense," it seemed unlikely that we were going to reach an agreement. And given your view that "Mr. Smith has no interest" in the VB house, then an agreement seems even more unlikely, since the Court ruled on July 7 that the Vero Beach house should be frozen as a joint asset. In any event, we have concluded that allowing the Smiths to control the timing and terms of the sale of this valuable asset would not be in anyone's interests. Having the Receiver handle the sale will be more efficient and should result in a quicker sale and a maximization of value. The proceeds of any sale would be placed in the Court account pending the resolution of the case. We are available tomorrow at 10 a m if anyone wants to meet-and-confer on these issues further. Here is the call-in number:

Meeting ID:

0998

Phone Number(s):

Internal:

x15000

External:

(202) 551-5000

Toll-Free:

(877) 732-6722

From: James Featherstonhaugh [mailto:JDF@fwc-law.com]

Sent: Thursday, December 02, 2010 12:08 PM

To: Martin P. Russo; Stoelting, David; Alison Cohen; jdunn708@nycap.rr.com; Scott Ely; nemcginn@yahoo.com

Cc: McGrath, Kevin; Mehraban, Lara; William J. Brown; Alison Cohen; Kaplan, Martin H.

Subject: RE: SEC v. McGinn Smith

Martin,

I thought I responded to this email last night however it seems to have disappeared from my sent items so if I am repeating myself I

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apologize. It is my clients position that Mr. Smith has no interest in the Vero Beach and no authority to consent or not consent to any stipulation in connection with it. David, in connection with your email I am more than a little surprised since I have been attempting to negotiate a solution with your colleague Kevin who's last email to me on Nov. 19th is attached. I don't understand what you are trying to do?

James D. Featherstonhaugh

Featherstonhaugh, Wiley & Clyne, LLP

99 Pine Street

Albany, NY 12207

Telephone: (518) 436-0786

Facsimile: (518) 427-0452

jdf@fwc-law.com

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Under U.S. Treasury regulations, we are required to inform you that any advice contained in this e-mail or any attachment hereto is not intended to be used, and cannot be used, to avoid penalties imposed under the Internal Revenue Code.

From: Martin P. Russo [mailto:mrusso@gkblaw.com]

Sent: Wednesday, December 01, 2010 7:38 PM

To: 'Stoelting, David'; 'Alison Cohen'; jdunn708@nycap.rr.com; James Featherstonhaugh; Scott Ely; nemcginn@yahoo.com

Cc: 'McGrath, Kevin'; 'Mehraban, Lara'; 'William J. Brown'; Alison Cohen; Kaplan, Martin H.

Subject: RE: SEC v. McGinn Smith

David,

We are unable to meet and confer tomorrow inasmuch as we are appearing before Justice Fried in the trial of a case in the Supreme Court, New York County all day. We will make ourselves available on Friday morning. I will also have to consult with our client and will be unable to do it by tomorrow. My belief, though, is that the Receiver will not be an acceptable choice – why should we pay for his services?

Best,

Marty

Case 1:10-cv-00457-GLS -DRH Document 222-2 Filed 12/15/10 Page 10 of 16

Martin P. Russo, Esq.

GUSRAE KAPLAN BRUNO & NUSBAUM PLLC

120 Wall Street, 11th Floor

New York, New York 10005

(212) 269-1400

www.gkblaw.com < http://www.gkblaw.com/>

From: Stoelting, David [mailto:StoeltingD@SEC.GOV]

Sent: Wednesday, December 01, 2010 6:50 PM

To: mrusso@gkblaw.com; Alison Cohen; jdunn708@nycap.rr.com; James D. Featherstonhaugh; Scott Ely; nemcginn@yahoo.com

Cc: McGrath, Kevin; Mehraban, Lara; William J. Brown

Subject: SEC v. McGinn Smith

This is to fulfill the premotion meet-and-confer requirement of Local Rules. Attached below is a proposed Order allowing for the sale of the Vero Beach house, and appointing the Receiver to effectuate such sale. Please advise by close of business tomorrow if you oppose the entry of this order. Counsel for both David Smith and Lynn Smith previously have expressed to us a desire to have the Vero Beach house sold. We believe having the Receiver take control of the sale would be most efficient and would maximize the proceeds. We plan to make a motion for entry of this order on Friday.

Regards.

David Stoelting

<< Proposed Order re Vero Beach 12.1.10.pdf>>

EXHIBIT C

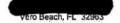
File No. 10-63857

APPRAISAL OF



A SINGLE-FAMILY RESIDENCE

LOCATED AT:



FOR:

Mercantile Bank 1501 Main Street, 3rd Floor Columbia, SC 29201

BORROWER:

N/A

September 5, 2010

BY:

Bryan A. Neill Callaway & Price, Inc.

Exterior-Only Inspection Residential Appraisal Report 10-63857 The purpose of this summary appraisal report is to provide the lender/client with an accurate, and adequately supported, opinion of the market value of the subject property. City Vero Beach State FL Zip Code 32963 Borrower N/A Cemer of Public Record Lynn A. Smith County Indian River Legal Description See Attached Addendum Assessor's Parcel # 33400800002000000012.0 Tax Year 2009 R.E. Taxes 1 28,237,59 Census Tract 505.03 Neighborhood Name The Dunes Map Reference 33-40-16 Occupant X Owner Tenant Vacant X PUD HOA'S 200.00 per year X per month Special Assessments 5 N/A Property Rights Appraised X Fee Simple Leasehold Other (describe) Assignment Type Purchase Transacion Refinance Transaction X Other (describs) Credit Purposes Lender/Clear Mercantile Bank Address 1501 Main Street, 3rd Floor, Columbia, SC 29201 Is the subject properly currently offered for sale or has it been offered for sale in the twelve moralis prior to the effective date of this appraisa? Yes X No Report data source(s) used, offering price(s), and date(s). The Subject is was listed for sale at \$1,750,000 on 8/10/10, but was taken off the market on 08/12/2010. The Subject Property I snot currently listed for sale. No offers or contracts were reported. did I did not analyze the contract for sale for the subject purchase transaction. Explain the results of the analysis of the contract for sale or with the analysis was not performed. Is the property selec the owner of public record? Yes No Data Source(s) Public Records owners assistance, etc) to be paid by any pany on behalf of the borrower? Yes X No Contract Price \$ 0 Date of Contract N/A is there any linencial assistance (from charges, sale concessions, gift or downpayment assistance, etc.) to be paid by any party on behalf of the borrower? If Yes, report the total dollar amount and describe the items to be paid. N/A Note: Race and the racial composition of the neighborhood are not appraisal fact a Neighborhood Charactaristica One Unit Housing Trands to SERVE HOOSE Unit Housing the Present Land Use X (2) Declining X Suburban Rural X Stable Declining
X in Balance Over Supply Location Urban Property Values Increasing PRICE One-Unit Under 25% Demand/Supply Shortage
Slow Marketing Time Under 3 m Buil-Up X Over 75% 25-75% Gspwith Rapid X Stable 2-4 Unit 0 % \$(000) Marketing Time Under 3 mths 3-6 midns X Ower 6 miths 500 Low O Muni Family 10 % 5,000 High Neighborhood Boundaries See Attached Addendum 40 Commercial 10 % 20 One Vacant 2,000 Pred. 10 % Neighborhood Description The subject neighborhood consists of upperscale residential developments that are affected by the proximity to the Atlantic Ocean and Indian River. The subject neighborhood has good access along Highway A1A and access to employment, schools, and services is considered good. Overall appeal to the market is good. Harket Conditions (Including support for the above conclusions) Property values in the neighborhood are stable compared to the rapid appreciation over the past several years. As a result resales have slowed with marketing times increased to over 6 months. Typical financing is available. Dimensions 100 x 180 Area 18000 Sq.Ft. View Golf Specific Zening Classification RS-3 Zoning Description Single-Family Residential is the highest and best use of the subject property as improved (or as proposed per plans and specifications) the present use? X Yes No # No, describe. Other (describe) Other (describe) Off-site improvements—Type Street Asphalt Electricity None Sanitary Sewer Alley None Gas FEMA Special Flood Hazard Area X Yes No FEMA Flood Zone AE FEMA Map # FEMA Map Date 07/02/1992 Are the utilities and off-site improvements typical for the market area? X) Yes No if No. describe. ire there any adverse site conditions or external factors (easements, encroachments, environmental conditions, land uses, etc.)? Yes X No If Yes, describe. Source(s) Used for Physical Characteristics of Property Appraisal Files MLS X Assessment and Tax Records Prior Inspection Property Owner Data Source(s) for Gress Uning Area Indian River County Property Appraiser SEGENERAL DESCRIPTION CO. STATES AND GENERAL DESCRIPTION (See X FWA HW8B Units X One One with Accessory Unit X Concrete Slab Crawl Space & of Stories One Full Basement Finished X Freplace(s) None Radiant WoodStove(s) X Driveway Type X Det. Art. S-Det. End Unit Partial Basement Finished
X Eusting Projected Unite Exterior Walts CBS/Good Other Patio/Deck Driveway Surface Paver Fuel Electric X Perch X Garage # of Cars 3 Roof Surface: Concrete Tile/Goc X Central Air Conditioning Outlans & Downspouls Yes/Good Individual Window Type: Allum S.H./Good 000er Design (Style) Contemporary X Pooi Carport # of Cars Attached Fence Detached Year Built 2001 Other Effective Age (Yrs) 4 (X) Buntin Appliances X Religentor X Range/Oven X Dishwasher X Disposal X Microwave X Washer/Dryer Other (describe) 10 Rooms Finished area above grade contains: 3 Bedrooms 3.5 Beth(s) 4,047 Square Feet of Gross Living Area Above Grade Additional features (special energy efficient aeras, etc.) The home is a one-story contemporary style home with extensive golf views. The Subject has a built three car garage. The Subject has a open brick paver pool and patio area. Describe the condition of the property and data source(s) (including apparent needed repairs, deterioration, renovations, remodeling, etc.). The residence is of newer construction, and appears to be of good condition. Only an exterior inspection was performed; however the exterior appears to be in good condition with no items of deferred maintenance. Are there any apparent physical deficiencies or adverse conditions that affect the fivability, soundness, or structural integrity of the property? Does the property generally conform to the neighborhood (functional stifity, style, condition, use, construction, etc.)?

> Products intog Act submits, 400 221 9727 sive anison and Page 1 of 5

Pacifie Stac Farm 2055 klunds 2005

Familie Maio Form 2055 March 2005 2055 OS 090909

| | | erior-Only Ins | | | | | File No. 10-63857 | <u>. </u> |
|---|--|---|---|--|--|--|--|---|
| | | | flered for sale in the subject neighborhood rangi eighborhood within the past twelve months rangi | | | | 5,250,000 . | |
| | | | | | | | ы\$ 5,100,000° | |
| FEATURE SUBJECT 906 Orchid Point Way | | ······································ | 911 Orchid Point Way | | | SALE NO. 2 | COMPARABLE SALE NO. 3 | |
| Address Vero Beach | vay | Vero Beach, | | 251 Seab | | | 120 Seaspray Land | |
| Proximity to Subject | saffragation business | 1 0.02 miles N | | Vero Bea 0.83 mBe | | 22903 | Vero Beach, FL 32 0.51 miles SE | 903 |
| Sale Price | \$ | O STATE STATE OF | | Last an | SOUTH STATE | 1 245 000 | 4.000 miles SE | 2.000.000 |
| Sale Price/Gross Liv Area | | | t. Nico E based Alfr | 1 405.23 | | | \$ 467,18 sq. ft. | |
| Data Source(s) | | Public Recon | | | | Sales Office | Public Records, Sa | |
| Verification Source(s) | 《治疗经验验》 | Street Inspec | lion - DOM 881 | | | - DOM 617 | Street Inspection - | |
| VALUE ADJUSTMENTS | DESCRIPTION | DESCRIPTION | | DESCRI | | • - 1 Adjustment | DESCRIPTION | ·(-) & Adjustment |
| Sale or financing | N/A | Conventional | | Cash | | | Cash | |
| Concessions | | | | No | | | No | |
| Date of Sale/Time | WA等于是 | | | 06/22/20 | 10 | | 06/15/2010 | |
| Location | Suburban | Orchid Island | 1 \ | Orchid Is | | | Orchid Island \ | |
| Leasehold/Tee-Simple | Fee Simple | Fee Simple | | Fee Simp | | | Fee Simple | |
| Site | 18,000 Sq.Ft. | 18,000 Sq.Ft | .+/- | 22,500 S | | | 25,308 Sq.Ft. +/- | |
| View | Golf | Preserve / | | Golf Cou | rse / | ļ | Golf Course / | |
| Design (Style) | Contemporary Good | Contemporar Good | У | Colonial | | | Colonial | |
| Quality of Construction Actual Age | 9 | 6 | | Good 10 | | + | Good | |
| Condition | Good | Good | - | Good | | + | 12 | |
| Above Grade | Total Borns Balts | | | 1000 Stems | 8205 | + | Good | |
| Room Count | 10 3 3.5 | | | | 3.5 | | 1014 8dras 8aths 12 4 4,5 | -10.000 |
| Gross Living Area 300.00 | 4,047 s | | | | 060 sq. fl | +300,000 | 4,281 sq.k | -70,000 |
| Basement & Finished | | 1,254 | | 1 | 347 (| 300,000 | 7,4U1 34.R | -10,000 |
| Rooms Below Grade | N/A | N/A | | N/A | | | N/A | |
| Functional Utility | Average | Average | | Average | · | | Average | |
| Heating/Cooking | Central | Central | | Central | | | Central | |
| Energy Efficient Rems | Average | Average | | Average | | | Average | |
| Garage/Carport | 3 Car Garage | 3 Car Garage | <u> </u> | 2 Car Ga | rage | +20,000 | 3 Car Garage | |
| Porch/Patio/Deck | Porch | Porch | | Patio/Dec | ck Porch | 1 | Patio/Deck,Porch | |
| Other | F/P | F/P | | F/P | | ļ | F/P | |
| Other | Pool/Hot Tub | Pool | | Pool/Hot | Tub | | Pool/Hot Tub | |
| ************* | Sept. 50 (1) | Summer Kitc | | | - | 1 | Summer Kitchen | -50,000 |
| Net Adjustment (Total) Adjusted Sale Price | | + (X)- Ne: Adj6.4 | s 130,000 | | 1. 5 | 320,000 | □ · (X) · s | 130,000 |
| of Comparables | 2000 | Gross Ad. 6.4 | * | Net Adj. 2 Gross Adj. 2 | 25.8% | 4 500 000 | Net Adj6.5% | 4 075 000 |
| 1 X of d did not res | south the gale or trace | the history of the sidder | | Gloss Act. 2 | 120.07 <u>6.13</u> | 1,560,000 | Gross Arti. 6.5% \$ | 1,870,000 |
| Wy research did X did not reveal any prior sales or trensfers of the subject property for the three years prior to the effective date of this appraisal. Data source(s) Indian River County Property Appraiser My research did X did not reveal any prior sales or transfers of the comparable sales for the year prior to the date of sale of the comparable sale. Data source(s) Indian River County Property Appraiser Report the results of the research and enabysis of the prior sale or transfer history of the subject property and comparable sales (report additional prior sales on page 3) | | | | | | | | |
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UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF NEW YORK

SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

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10 Civ. 457 (GLS) (DRH)

McGINN, SMITH & CO., INC., McGINN, SMITH ADVISORS LLC, McGINN, SMITH CAPITAL HOLDINGS CORP., FIRST ADVISORY INCOME NOTES, LLC, FIRST EXCELSIOR INCOME NOTES, LLC, FIRST INDEPENDENT INCOME NOTES, LLC, THIRD ALBANY INCOME NOTES, LLC, TIMOTHY M. MCGINN, DAVID L. SMITH, LYNN A. SMITH, DAVID M. WOJESKI, Trustee of the David L. and Lynn A. Smith Irrevocable Trust U/A 8/04/04, GEOFFREY R. SMITH, LAUREN T. SMITH, and NANCY MCGINN,

Defendants, and

LYNN A. SMITH, and NANCY MCGINN,

Relief Defendants and:

DAVID M. WOJESKI, Trustee of the David L. and Lynn A. Smith Irrevocable Trust U/A 0/04/04,

Intervenor.

DECLARATION OF WILLIAM J. BROWN, RECEIVER

- I, William J. Brown, declare under penalty of perjury pursuant to U.S.C. § 1746 that the following is true and correct:
- 1. I am the Receiver appointed by the Court in this action pursuant to the Preliminary Injunction Order dated July 26, 2010 (Docket No. 96). I make this declaration to provide some background information at the request of the Securities and Exchange Commission ("SEC") in connection with its Motion ("Motion") for authority to sell the so-called Vero Beach home occupied from time to time by David and Lynn Smith.

- 2. I also make this Declaration in support of the Motion because, as Receiver of the various McGinn Smith estates, it is to the benefit of investors of those entities to maximize the recovery of any equity in the Smith Vero Beach house.
- 3. I have had substantial and regular professional experience in the sale and disposition of real estate as part of my professional career. My involvement with real estate has included all types of properties including high-end residential properties (single family, condominiums, and cooperative interests), manufacturing facilities, warehouse facilities, urban and suburban hotels, ski resorts, condominium and timeshare developments (both under construction and completed but not yet stabilized), farms, sports arenas, hospitals, and shopping centers, as just some examples.
- 4. I have dealt with many issues associated with those types of properties and strategies associated with dealing with them including environmental (both current and historical), zoning, deterioration, waste and cosmetic repair.
- 5. My proposed involvement in this instance arose at the inquiry of the SEC. If I were to be charged with the sale management role sought by the Motion, unless sound reasons were presented to me by the parties in interest, I would envision having a listing agreement signed within approximately two weeks following the entry of an order approving the sale process. I am currently not familiar with the particular details of the subject real property including any sales limitations, condition, or any necessary repairs or improvements, interior staging or other matters which might be necessary to realistically make the property suitable for appropriate sale at the best price under the circumstances. If any of those types of issues did exist, they could delay placing the house on the market.

6. I would, under all circumstances, solicit advice and input from the parties in interest including the Smiths. My estimated cost to perform this role is attached and was previously provided to the parties in interest.

Dated: December 13, 2010

/s/ William J. Brown
William J. Brown, Receiver

Doc # 01-2421013.1

Estimate of Time for Receiver Oversight of Sale of Smith Vero Beach Home

| Time | Description |
|---|--|
| | |
| 1 Hour | Obtain information from Smiths and others regarding house, valuation, taxes, state of condition, staging and repairs, if any, and assessment of any special issues |
| 1-2 Hours | Identify, contact and interview two to three appropriate real estate brokers, evaluate proposals and consultations regarding same |
| 1-2 Hours | Obtain and review and consult with Smiths on broker opinion of value and determine listing price |
| 1-2 Hours | Review, comment and finalize listing agreement |
| 1-2 Hours | Monitor sales activity and performance of broker |
| 1-3 Hours | Review contracts, consult with parties in interest including Smiths, distribute and negotiate information (but not including any legal work regarding provisions for relevant contract or issues regarding objections to sale) |
| 1 Hour | Close sale transaction |
| TOTAL 7-13 Hours x \$225 = \$1,575 - \$2,925 | |

Doc # 01-2415502.1

UNITED STATES DISTRICT COURT WESTERN DISTRICT OF NEW YORK

SECURITIES AND EXCHANGE COMMISSION,

Plaintiff,

-against- : 09 Civ. 14(S)

GEN-SEE CAPITAL CORPORATION a/k/a GEN UNLIMITED and RICHARD S. PICCOLI,

Defendants.

Delendants.

CERTIFICATE OF SERVICE

I, David Stoelting, pursuant to 28 U.S.C. § 1746, certify that on April 22, 2009, I filed on the Court's ECF system, the following documents:

- Memorandum of Law in Support of Plaintiff's Motion to Modify the Asset Freeze to Allow the Sale of the Vero Beach Property and to Appoint the Receiver to Oversee the Sate dated December 15, 2010;
- Declaration of Kevin P. McGrath dated December 15, 2010
- Declaration of William J. Brown, Receiver, dated December 13, 2010,

And sent by electronic mail copies of these documents to:

Martin P. Russo Gusrae Kaplan Bruno & Nusbaum PLLC 120 Wall Street, 11th floor New York, NY 10005

James D. Featherstonhaugh Featherstonhaugh Wiley & Clyne, LLP 99 Pine Street Albany, NY 12207

Jill Dunn Law Offices of Jill Dunn 99 Pine Street Albany, NY 12207 Nancy McGinn 26 Port Huron Drive Niskayuna, NY 12309

Dated: December 15, 2010

New York, New York

s/David Stoelting

Attorney Bar Number: 516163 Attorney for Plaintiff Securities and Exchange Commission 3 World Financial Center, Room 400 New York, NY 10281

Telephone: (212) 336-0533 Fax: (212) 336-1324

E-mail: stoeltingd@sec.gov